

WANTED! Senior Catering Sales Manager

It's not enough to be better, you have to be different! At LPM, our brand is your personality. If you are bright, knowledgeable, witty and stylishly confident, then you just may be what we are looking for.

DO YOU HAVE WHAT IT TAKES? Help sell a different kind of NYC hotel!

- Can you take ownership of Le Parker Meridien's Banquet Corporate account base and get it growing?
- Are you willing and eager to go out and search for new clients?
- Can you listen to your client, give them what they want, get the word out and make it happen?
- Do you have the Style and Smarts to create the Zip and Pizzazz for our guest's events?
- Got a creative passion for food and service?
- Will you be responsible for guiding your support staff and revving them up?

NEEDED:

You've got to have these Essential Skills:

- College degree, hotel school a big plus.
- Three years Banquet sales, Catering or Conference Service experience
- Food and Beverage operations experience, especially in Banquets
- English fluency to show off your excellent oral and written communication skills
- You are enthusiastic, professional and focused on bringing guests to Le Parker Meridien.
- You're all about getting it organized, being all over the details and following-up to satisfy our clients
- You thrive working in a fast-paced, busy environment so patience and self-motivation is key!
- Be a pro at working under pressure, using good judgment and maintaining confidentiality.

These Desirable Skills will put you at the top of the stack:

- Staff management experience is preferred
- Got an delectable palate? Knowledge of continental and international foods/cuisine and beverages.
- Delphi system is a breeze.
- MS Office applications (like Word, Excel & Outlook) are they part of you?
- Speak different languages—great!

THE PERKS:

Medical, Dental, 401K, Free Meals, Vacation and Paid Holidays

If you dare to be different, you may be right for us. To be in the game, email, snail mail or fax your resume. Email to HR at getajob@parkermeridien.com. If you would like to fax your resume our fax # is (212) 708-7356. For our Job Hotline update, please call (212) 708-7351 or visit www.parkermeridien.com.

Two years experience will put you at the top of the stack. We'll contact the most qualified candidates for a personal interview. Good Luck!